

OILSEEDS AND BY-PRODUCTS | BLACK SEA MARKET

UKRAINE

CRUDE SUNFLOWER OIL

The export market of crude sunflower oil was characterized by moderate trading activity. Prices were under pressure of declining bid prices from importers due to rather high stocks of SFO or sunflower seeds for oil production, as well as sufficient supplies of SFO. We should mention that Indonesia is increasing palm oil exports in order to cut the stock, while the stocks of palm oil in Malaysia increase to 33 months high, and Turkey increased import duty on sunflower oil from zero to 10%. These factors put pressure on prices.

Bid prices for crude sunflower oil with delivery to Bulgaria, Romania, Poland declined to 1130-1250 USD/t DAP against 1200-1310 USD/t DAP last week.

In Ukrainian ports prices were following the same trend: bid prices mostly ranged 1000-1080 USD/t CPT-port.

Bid prices for sunflower seeds mostly remained unchanged. Prices continued to be under pressure of undergoing harvesting campaign. Bid prices for sunflower seeds with delivery to Romania ranged 505-550 USD/t DAP, Bulgaria - 540-570 USD/t DAP, Hungary - 550-565 EUR/t DAP, Slovakia - 550-575 EUR/t.

FORECAST

Prices will continue to be under pressure of global market trends - mainly high stocks of palm oil, whereas decreasing soybean oil production in the US can support prices.

REFINED DEODORIZED BOTTLED SUNFLOWER OIL (19.08-16.09.2022)

Offer prices for refined deodorized sunflower oil continued declining under pressure of lower demand from importers. This was explained by sufficient number of the product offers due to some formed stocks, and also delivery of the product under previously concluded contracts. Besides, prices were declining following the downward price trend on the crude SFO. Offer prices in bulk declined to 1300-1360 USD/t FCA.

Bottled SFO prices also declined - to 1.35-1.45 USD/l FCA. Some market operators reported that importers' demand for bottled product declined more than for product in bulk.

FORECAST

Trading activity is not expected to change significantly.

HIGH OLEIC CRUDE SUNFLOWER OIL (19.08-16.09.2022)

Trading activity on the market was extremely low. Some plants finished processing and was not performing the delivery of the product, and others mostly were delivering the product under previously concluded contracts.

HO sunflower seed trade was more active. Bid prices for the oilseed with delivery to Hungary mostly ranged 620-650 EUR/t DAP, and in some cases reached 720-730 EUR/t DAP, to Slovakia - 590-605 EUR/t DAP. Some companies were purchasing the product at the prices within 15`000-16`000 UAH/t EXW-elevator.

FORECAST

Trade will remain low.

CASH MARKET PRICES

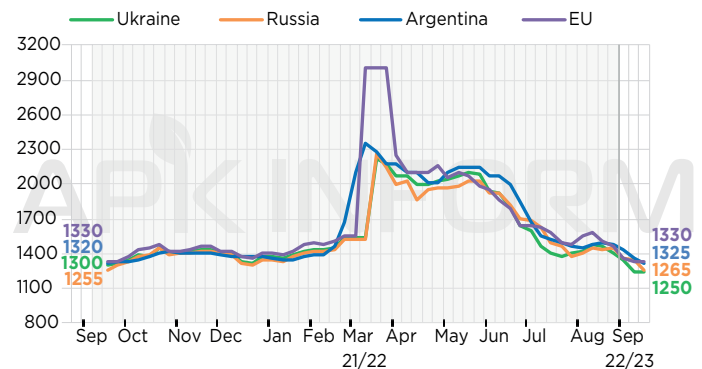
Trade date Friday, September 16 compared with Friday, September 9

| Ukraine | min | weekly change | max | weekly change | average | weekly change |
|------------------------------|-------|---------------|-------|---------------|---------|---------------|
| Offer, DAP, USD/t | | | | | | |
| Crude SFO | 1200 | -50 | 1400 | | 1250 | -50 |
| Sunflower meal | 170 | -10 | 190 | -10 | 180 | -15 |
| Bid, DAP, USD/t | | | | | | |
| Sunflower meal | 145 | -5 | 160 | -5 | 150 | -5 |
| Offer, FCA, USD/litre | | | | | | |
| Refined bottled SFO | 1,35 | -0,05 | 1,45 | -0,05 | 1,43 | -0,02 |
| Bid, CPT-port, UAH/t | | | | | | |
| Sunflower seed | 15500 | 500 | 16800 | 300 | 16000 | 500 |

Official currency exchange rate — September 16, 2022

| USD/UAH | Weekly change | EUR/UAH | Weekly change |
|---------|---------------|---------|---------------|
| 36,57 | 0,00 | 36,51 | -0,14 |

Price dynamics of sunflower oil (offer, FOB), USD/t



SUNFLOWER MEAL

On the export market of sunflower meal in terms of DAP trading activity was moderate. Bid prices continued declining. However, more significant price decline was limited by limited product supplies because of maintenance works at some plants.

According to market operators bid prices at Black Sea ports (Odesa, Pivdennyi, Chornomorsk) in some cases ranged 155-170 USD/t CPT-port certificated for delivery to China.

FORECAST

Trading activity will continue to be moderate. Prices are not expected to change significantly.

SOYBEANS

Minimal bid prices for GM soybeans in terms of DAP decreased significantly. Prices were under pressure first of all by lower importers' demand. Also, Ukrainian market conjuncture was partially caused by global market. According to market operators, prices for GM soybeans declined by 45 USD/t to 400-475 USD/t DAP.

At the same time prices for non-GM soybeans remained unchanged and ranged 465-490 USD/t DAP. This situation was caused by moderate demand for the oilseed.

FORECAST

Prices for GM and non-GM soybeans will be declining under sufficient supplies of the product.

SOYBEAN OIL

Despite the mixed price factors, prices for soybean oil remained mostly stable with slight downward price trend. Prices were under pressure of weaker purchasing activity of the main importers, which considered the offer prices too high, delayed contracts fulfilment caused by queues on the borders and mixed trends on the global market of edible oils. At the same time, prices were supported by further rise of expenditures for logistics and purchase of soybeans for processing. Also, we should mention that some enterprises reported slight increase of profitability of soybean oil production due to processing of the oilseed purchased earlier at lower prices. Selling activity was rather low.

FORECAST

It is possible that prices will continue declining due to weak importers' activity.

SOYBEAN MEAL

On the market of soybean meal trading activity was declining. Importers mostly have already bought the product thus fulfilling current needs. According to market operators, logistics remains to be the weak point because of queues on the borders, which caused delays of fulfilment of contract obligations. This resulted in delays in the fulfillment of contractual obligations and, as a result, a decrease in the pace of concluding new contracts.

FORECAST

Prices are not expected to change significantly.

RAPESEED AND BYPRODUCTS

In the ports of Velyka Odesa (in terms of CPT-port), bid prices for rapeseed were increasing. This situation was caused by higher purchases of the product by traders in order to cover the positions under previously concluded contracts and intentions to attract a large number of proportions of this crop from producers.

Statistics Canada in September report decreased forecast of canola production in Canada in 2022/23 MY to 19.1 mln tonnes compared to 19.5 mln tonnes under August report because of

CASH MARKET PRICES

Trade date Friday, September 16 compared with Friday, September 9

| Ukraine | min | weekly change | max | weekly change | average | weekly change |
|------------------------|------|---------------|------|---------------|---------|---------------|
| Bid, DAP, USD/t | | | | | | |
| Soybean meal | 470 | -10 | 500 | -5 | 485 | -5 |
| Bid, FCA, USD/t | | | | | | |
| Crude SBO | 1070 | | 1120 | | 1100 | |
| Hydrated SBO | 1125 | | 1175 | | 1150 | |

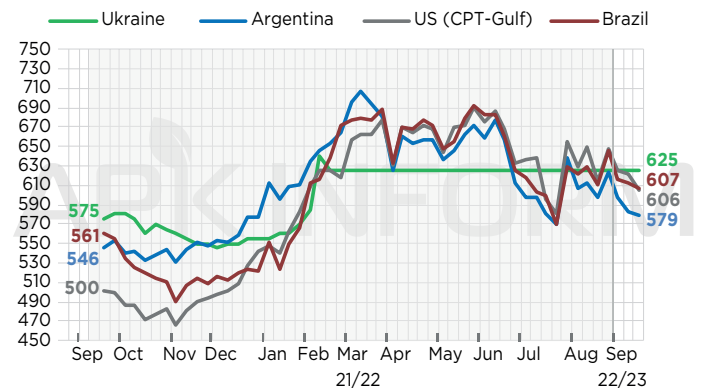
Trade date Friday, September 16 compared with Friday, September 9

| Ukraine | min | weekly change | max | weekly change | average | weekly change |
|-----------------------------|-------|---------------|-------|---------------|---------|---------------|
| Bid, CPT-port, USD/t | | | | | | |
| Rapeseed | 465 | 15 | 480 | | 475 | 5 |
| Bid, CPT-port, UAH/t | | | | | | |
| Rapeseed | 15500 | | 17700 | 200 | 16500 | |
| Bid, DAP, USD/t | | | | | | |
| Rapeseed | 510 | -20 | 530 | -15 | 520 | -20 |

Official currency exchange rate — September 16, 2022

| USD/UAH | Weekly change | EUR/UAH | Weekly change |
|---------|---------------|---------|---------------|
| 36,57 | 0,00 | 36,51 | -0,14 |

Price dynamics of soybeans (offer, FOB), USD/t



insufficient rains in Western Canada last month, although it is 39% up year-on-year. Nevertheless, it can support the prices for rapeseeds. However, good rapeseed crop in the EU and sufficient number of the offers were putting pressure on prices.

Prices for the oilseed in terms of DAP continued declining, but pace of price decline has slowed down considerably. Bid prices mostly ranged 500-550 EUR/t for Romania delivery, 490-530 USD/t – for Moldova and Slovakia delivery, 520-560 EUR/t, and in some cases 580 EUR/t – Poland delivery.

FORECAST

The demand on rapeseed will remain high, which will support the prices.

RUSSIA

CRUDE SUNFLOWER OIL

On the export market of crude sunflower oil prices were declining following the downward price tendency on the global market of edible oils. First of all, prices were under pressure of lower purchasing activity of the main importers, which preferred to buy cheaper alternative edible oils. This trend was also stimulated by the new supplies of product with enough raw materials for processing. Market participants expect the surplus of sunflower oil supplies in 2022/23 MY due to forecasted high production of sunflower seeds in Russia and high possibility of complicated logistics caused by sanctions.

In terms of CPT-port prices continued declining due to lower net-cost of the product and downward price trend on the FOB market.

FORECAST

It is highly possible that downward price tendency will preserve.

SUNFLOWER MEAL

Prices for sunflower meal also continued declining due to considerable decrease of main importers' demand and growth of the offers of SFM on the market, caused by lower expenditures

CASH MARKET PRICES

Trade date Friday, September 16 compared with Friday, September 9

| Russia | min | weekly change | max | weekly change | average | weekly change |
|--|-------|---------------|-------|---------------|---------|---------------|
| Offer, FOB, USD/t (Sep-Oct) | | | | | | |
| Crude SFO | 1245 | -90 | 1280 | -90 | 1265 | -85 |
| Sunflower meal | 270 | -10 | 300 | 0 | 285 | -5 |
| Bid, FOB, USD/t (Sep-Oct) | | | | | | |
| Crude SFO | 1180 | -95 | 1225 | -95 | 1200 | -95 |
| Sunflower meal | 245 | -5 | 270 | -5 | 255 | -5 |
| Bid, CPT-port, RUR/t, incl. VAT | | | | | | |
| Crude SFO | 75500 | -1000 | 78000 | -1000 | 76500 | -1000 |

Official currency exchange rate — September 16, 2022

| USD/RUR | Weekly change | EUR/RUR | Weekly change |
|---------|---------------|---------|---------------|
| 59,66 | -1,78 | 59,58 | -1,80 |

for sunflower seeds purchases. Trading activity on the market also declined compared to last week.

FORECAST

Trading activity is not expected to change.

OILSEEDS AND BY-PRODUCTS | WORLD MARKET

PRICES

Trade date Friday, September 16 compared with Friday, September 9

| EXCHANGE MARKET | | | | | |
|-----------------|----------------|-----------|-------------------|----------------|---------------|
| Commodity | Exchange/month | Country | Terms of delivery | Settle, USD/MT | Weekly change |
| Soybeans | CBOT, Nov | USA | EXW | 532,2 | 2,6% |
| Soybeans | BCA, Sep | Argentina | EXW | 353,0 | 2,5% |
| Rapeseed | Euronext, Nov | France | FOB | 576,5 | -3,5% |
| Canola | WCE, Nov | Canada | FOB | 600,8 | 2,2% |
| Soybean oil | CBOT, Oct | USA | EXW | 1513,7 | 3,0% |
| Palm oil, crude | BMD, Nov | Malaysia | CPT-port | 823,6 | 4,6% |
| Soybean meal | CBOT, Oct | USA | EXW | 473,6 | 3,6% |
| CASH MARKET | | | | | |
| Commodity | Month | Country | Delivery terms | USD/MT | Weekly change |
| Soybeans | Sep | USA | CPT Gulf of Mex. | 605,7 | -2,6% |
| Soybeans | Sep | Argentina | FOB | 579,0 | -0,5% |
| Soybeans | Oct | Brazil | FOB | 607,0 | -1,0% |
| Sunflower seed | Sep | Argentina | FOB | 650,0 | 0,0% |
| Soybean oil | Sep | Argentina | FOB | 1222,0 | -1,4% |
| Soybean oil | Oct | Brazil | FOB | 1260,0 | -0,5% |
| Soybean oil | Oct | EU | FOB mill | 1673,0 | 5,0% |
| Sunflower oil | Oct | EU | FOB Rotterdam | 1330,0 | 0,0% |
| Sunflower oil | Sep | Argentina | FOB | 1325,0 | -2,6% |
| Rapeseed oil | Oct | EU | FOB mill | 1374,0 | -2,3% |
| Palm oil, crude | Oct | Malaysia | CIF Rotterdam | 1075,0 | 0,9% |
| Soybean meal | Sep | Argentina | FOB | 492,0 | 5,6% |
| Soybean meal | Oct | Brazil | FOB | 500,0 | 5,0% |
| Sunflower meal | Sep | Argentina | FOB | 253,0 | 0,0% |

TRADE DEALS

| Date | Buyer | Status* | Commodity | Volume, MT | Delivery time | Supplier | Cost, USD/MT, delivery terms |
|------------|--------|---------|-----------|------------|---------------|----------|------------------------------|
| 12.09.2022 | Taipei | B | soybeans | 104`000 | 2022/23 MY | USA | |

Status*: B - bought; S - sold (export tender); TP — tender postponed, AT — announced tender; CT — cancelled tender.